The SDP events journey

• Successfully tendering • Looking to explore other markets • Interested in collaborative bids	LEVEL 3	• Selling to Europe • Selling to the US Government • Collaborative Working workshop • Exhibitions
• Some tendering experience • Looking to develop skills and practices	LEVEL 2	• Love Me Tender workshops • Submission Impossible workshops • Exhibitions
• Never tendered • Interested in tendering opportunities • Information gathering	LEVEL 1	• Guide to Public Procurement Seminar • Policy Workshops • Exhibitions