

SUPPLIER DEVELOPMENT PROGRAMME

2025/2026



SDP Member Services

It is important to us, as it is to you, to ensure that public sector procurement continues to be as open and transparent as possible. Using SDP's model of aligned tender training and early supplier awareness demonstrates your commitment to the Sustainable Procurement Duty and Community Wealth Building.

SDP Scotland would like to work with you as you consider what is critical in upcoming procurement and supply chain opportunities, and help you engage with the supplier base.

This engagement continues to be offered as free core tender training via webinar, but SDP also offers additional services to membership organisations.

As a member you are entitled to a free exhibition stand at SDP's National Meet the Buyer, and other regional Meet the Buyer events.

www.sdpScotland.co.uk
info@sdpScotland.co.uk

BESPOKE TALKING TENDERS WEBINARS

SDP can help support you to engage with suppliers that want to learn how to do business with your organisation

BESPOKE TENDER TRAINING

SDP can design bespoke tender training sessions led by expert trainers that are aligned to specific upcoming contracts, including procurement through frameworks, DPS, Quick Quotes, etc.

SUPPLIER ENGAGEMENT SERVICES

SDP can help you identify suppliers for contract opportunities and host online webinars, including Q&A sessions with potential suppliers that can help shape your procurement and training sessions that improve overall quality of bids.

YOUR LOCAL BUSINESSES HAVE ACCESS TO:

- 12 tender training courses
- eLearning
- Online resources
- National and Regional Meet the Buyer events

LOCAL SUPPORT

SDP can attend/present at your events, to update suppliers and internal staff on the range of services we offer

DIGITAL MARKETING SOLUTIONS

To support specific PINs and ITTs, SDP can design and write:

- Promo campaigns
- Social media content and artwork
- Media releases
- Newsletter articles
- Case studies

PROCUREMENT SURGERIES

SDP can host remote procurement surgeries via webinar, targeted towards local suppliers in partnership with you

MEET THE "REAL" BUYER EVENTS

SDP can support your local events as a full event management service or registration-only service