

MEET THE BUYER NORTH 2021:

Live Virtual Event

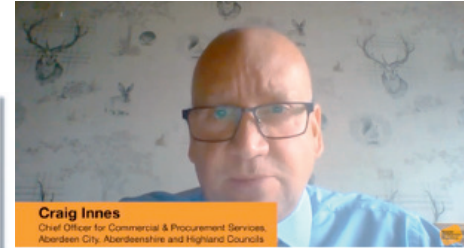
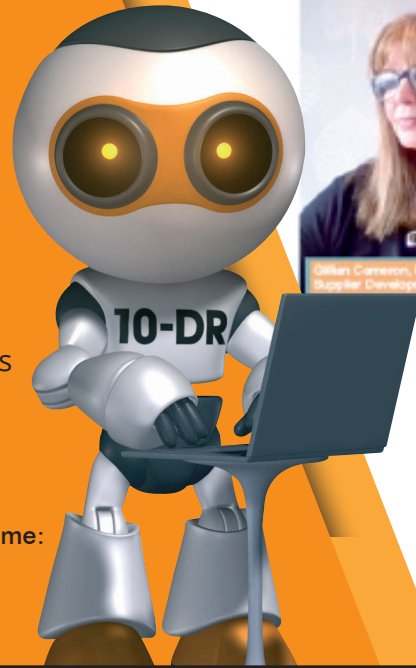
Tuesday, 7 September 2021

10.00am-3.00pm

Do you want to do business with the public sector? The Supplier Development Programme's Meet the Buyer North 2021: Live Virtual Event will allow you to connect with virtual exhibitors from the public sector, private contractors with supply chain opportunities, and local business support providers.

The free virtual event provides suppliers in the Highlands and Islands, Moray and Grampian regions, with unprecedented access to buyers and decision makers from across the Public and Private sectors, with the opportunity to raise your profile as a business and prepare for upcoming contract opportunities. All businesses are eligible to attend and must register an account with SDP to register their interest.

Register a free account with the Supplier Development Programme:
www.sdpscotland.co.uk/register
registered, book your free place for the event
www.sdpscotland.co.uk/events-mtbn



**Kate Edwards, Administrator,
Sinclair Haulage Ltd. in Sanday, Orkney**

"This was my first Supplier Development Programme course and I am new to the tendering process, so I found the webinar very informative. It gave a really good overview of the sorts of questions you could be asked in the tender, and how to get your Single Procurement Document (SPD) completed correctly. I picked up some useful tips on avoiding certain pitfalls in a SPD, like watching out for how questions are worded. Also, the core advice to really sell yourself in the tender document was a much needed reminder, as it's something that I tend to shy away from. The examples SDP gave on how to do this were also really helpful."