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**Business Opportunity**

**Title: United Kingdom-Bicester: Collection, Storage, Marketing Sale and Disposal of Ministry of Defence Equipment and Spares**

**Document Type: Contract Notice**

**Published By: Ministry Of Defence (Mod)**

**Date Published: 22 January 2019**

**Deadline Date: 18 February 2019**

**SECTION I: CONTRACTING AUTHORITY**

**I.1) Name, Address and Contact Point(s)**

<b>Official Name:</b> Ministry of Defence, IMOC, Disposal Services Authority (DSA)		
<b>Postal Address:</b> Defence Equipment Sales Authority, Bldg 9, H Site, Ploughley Rd, Arccott		
<b>Town:</b> Bicester	<b>Postal Code:</b> OX25 2LD	<b>Country:</b> UK
<b>Contact Point:</b> Steven Hearn <b>For the attention of:</b>	<b>Telephone:</b> +44 1869259726	
<b>E-Mail:</b> <a href="mailto:steven.hearn105@mod.gov.uk">steven.hearn105@mod.gov.uk</a>	<b>Fax:</b>	
<b>General Address of the contracting authority (URL)</b> <a href="https://modgovuk.sharepoint.com/sites/defnet">https://modgovuk.sharepoint.com/sites/defnet</a>		
<b>Address of the Buyers Profile (URL)</b>		

Further information can be obtained at:	<input checked="" type="checkbox"/> As in above mentioned contact point(s) <input type="checkbox"/> Other: <i>Please complete Annex A.I</i>
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Specifications and further documents can be obtained at:	<input checked="" type="checkbox"/> As in above mentioned contact point(s) <input type="checkbox"/> Other: <i>Please complete Annex A.II</i>
Tenders or requests to participate must be sent to:	<input checked="" type="checkbox"/> As in above mentioned contact point(s) <input type="checkbox"/> Other: <i>Please complete Annex A.III</i>

**I.2) Type of contracting Authority and Main Activity or Activities**

<input checked="" type="checkbox"/> Ministry or any other national or federal authority, including their regional or local sub-divisions	<input type="checkbox"/> General public services
<input type="checkbox"/> National or federal agency/Office	<input checked="" type="checkbox"/> Defence
<input type="checkbox"/> Regional or local Authority	<input type="checkbox"/> Public order and safety
<input type="checkbox"/> Regional or local Agency/Office	<input type="checkbox"/> Environment
<input type="checkbox"/> Body governed by public law	<input type="checkbox"/> Economic and financial affairs
<input type="checkbox"/> European Institution/Agency or International Organisation	<input type="checkbox"/> Health
	<input type="checkbox"/> Housing and community amenities
	<input type="checkbox"/> Social protection
	<input type="checkbox"/> Recreation, culture and religion
	<input type="checkbox"/> Education

The contracting authority is purchasing on behalf of other contracting authorities: **No**

**SECTION II: OBJECT OF THE CONTRACT**

**II.1) Description**

II.1.1) Title attributed to the contract by the contracting authority  
Collection, Storage, Marketing Sale and Disposal of Ministry of Defence Aviation, Land and Maritime Platforms, Equipment and Spares

II.1.2) Type of service contract  
Service category 3  
Main site or location of works, place of delivery or performance  
United Kingdom

NUTS Code UK

II.1.3) Information on framework agreement  
 The notice involves the establishment of a framework agreement

II.1.4) Information on framework agreement (*if applicable*)  
 Framework agreement with a single operators  
 Framework agreement with several operators

Number of participants to the framework agreement envisaged

Duration of the framework agreement

Justification for a framework agreement the duration of which exceeds seven years

Estimated total value of purchases for the entire duration of the framework agreement

Frequency and value of the contracts to be awarded

II.1.5) Short description of the contract or purchase(s)

Marketing services. The Authority requires a service to be provided by the Contractor that will manage the collection, storage, marketing, and sale of MOD assets, shall include but is not limited to: — aviation, — land and maritime spares, — equipment and/or platforms, within Great Britain, Northern Ireland and Germany.

Assets that make up this requirement are considered by the authority to be surplus to their requirements or beyond economic use for the authority and may include assets subject to special controls, such as ITAR. It is anticipated that the successful Contractor would bring significant subject matter expertise to bear to ensure the assets declared to them were sufficiently exploited via marketing means and/or refurbishment to achieve a most profitable return to both parties. The sale of ex-MOD assets is subject to scrutiny and therefore the accounting, storage and reporting of assets is subject to external scrutiny.

II.1.6) Common Procurement Vocabulary (CPV)

Main vocabulary    Supplementary vocabulary (*when applicable*)

Main object                **79342000**

Additional objects

II.1.7) Information about subcontracting

- The tenderer has to indicate in the tender any share of the contract it may intend to subcontract to third parties and any proposed subcontractor, as well as the subject-matter of the subcontracts for which they are proposed.
- The tenderer has to indicate any change occurring at the level of subcontractors during the execution of the contract.
- The contracting authority/entity may oblige the successful tenderer to award all or certain subcontracts through the procedure set out in Title III of Directive 2009/81/EC.
- The successful tenderer is obliged to specify which part or parts of the contract it intends to subcontract beyond the required percentage and to indicate the subcontractors already identified.
- The successful tenderer is obliged to subcontract the following share of the contract through the procedure set out in Title III of Directive 2009/81/EC: minimum percentage: (%), maximum percentage: (%) of the value of the contract. (The maximum percentage may not exceed 30% of the value of the contract)

II.1.8) Division into lots

Yes

Tenders may be submitted for:

- one lot only     one or more lots     all lots

II.1.9) Will variants be accepted

No

**II.2) Quantity or Scope of the Contract**

II.2.1) Total quantity or scope

The authority requires a service to be provided by the Contractor that will manage the collection, storage, marketing, and sale of MOD assets that may include but not be limited to:

- aviation,
- land and maritime spares,
- equipment and/or platforms, within Great Britain, Northern Ireland and Germany.

Assets that make up this requirement are considered by the authority to be surplus to their requirements or beyond economic use for the authority and may include assets subject to special controls, such as ITAR. It is anticipated that the successful Contractor would bring significant subject matter expertise to bear to ensure the assets declared to them were sufficiently exploited via marketing means and/or refurbishment to achieve a most profitable return to both parties. The sale of ex-MOD assets is subject to scrutiny and therefore the accounting, storage and reporting of assets is subject to external scrutiny.

Estimated value range between 10 000 000 and 20 000 000

Currency: GBP

II.2.2) Information about options

Options to extend the contract by 3 x 1-year periods.

Provisional timetable for recourse to these options

II.2.3) Information about renewals

Number of possible renewals:

In the case of renewable supplies or service contracts, estimated time frame for subsequent contracts:

### **SECTION III: LEGAL, ECONOMIC, FINANCIAL AND TECHNICAL INFORMATION**

#### **III.1) Conditions Relating to the Contract**

III.1.1) Deposits and guarantees required

As detailed in the PQQ as part of the assessment.

III.1.2) Main Terms of financing and payment and/or reference to the relevant provisions

As detailed in the PQQ as part of the assessment.

III.1.3) Legal form to be taken by the grouping of suppliers, contractors or service providers to whom the contract is to be awarded

III.1.4) Other particular conditions to which the performance of the contract is subject

III.1.5) Information about security clearance

Candidates which do not yet hold security clearance may obtain such clearance until:

#### **III.2) Conditions for Participation**

III.2.1) Personal situation

Criteria regarding the personal situation of economic operators (that may lead to their exclusion) including requirements relating to enrolment on professional or trade registers Information and formalities necessary for evaluating if the requirements are met:

The authority will apply all the offences listed in Article 39(1) of Directive 2009/81/EC (implemented as Regulation 23(1) of the Defence and Security Public Contract Regulations (DSPCR) 2011 in the UK) and all of the professional misconducts listed at Article 39(2) of Directive 2009/81/EC (see also Regulation 23(2) in the DSPCR 2011) to the decision of whether a Candidate is eligible to be invited to tender.

A full list of the Regulation 23(1) and 23(2) criteria are at

<http://www.contracts.mod.uk/delta/project/reasonsForExclusion.html#dspr>

Candidates will be required to sign a declaration confirming whether they do or do not have any of the listed criteria as part of the pre-qualification process.

Candidates who have been convicted of any of the offences under Article 39(1) are ineligible and will not be selected to bid, unless there are overriding requirements in the general interest (including defence and security factors) for doing so.

Candidates who are guilty of any of the offences, circumstances or misconduct under Article 39(2) may be excluded from being selected to bid at the discretion of the authority.

Criteria regarding the personal situation of subcontractors (that may lead to their rejection) including requirements relating to enrolment on professional or trade registers (if applicable)

Information and formalities necessary for evaluating if the requirements are met:

#### III.2.2) Economic and financial standing

Criteria regarding the economic and financial standing of economic operators (that may lead to their exclusion)

Information and formalities necessary for evaluating if the requirements are met:

[As detailed in the PQQ as part of the assessment.](#)

Minimum level(s) of standards possibly required:

Criteria regarding the economic and financial standing of subcontractors (that may lead to their rejection) *(if applicable)*

Information and formalities necessary for evaluating if the requirements are met:

Minimum level(s) of standards possibly required:

#### III.2.3) Technical and/or professional capacity

Criteria regarding the technical and/or professional ability of economic operators (that may lead to their exclusion)

Information and formalities necessary for evaluating if the requirements are met:

[Selection criteria for inclusion in the tender panel will be based around the responses to the Pre-Qualification Questionnaire that relates to this advert. The Access code for the PQQ will be 3HPSCJ83KY.](#)

Minimum level(s) of standards possibly required:

Criteria regarding the technical and/or professional ability of subcontractors (that may lead to their rejection) *(if applicable)*

Information and formalities necessary for evaluating if the requirements are met:

Minimum level(s) of standards possibly required:

#### III.2.4) Reserved contracts

The contract is restricted to sheltered workshops

The execution of the contract is restricted to the framework of sheltered employment programmes

## SECTION IV: PROCEDURE

### IV.1) Type of Procedure

IV.1.1) Type of Procedure

- Restricted
- Accelerated restricted
- Negotiated
- Accelerated negotiated
- Competitive dialogue

Justification for the choice of accelerated procedure

IV.1.2) Limitations on the number of operators who will be invited to tender or to participate  
Envisaged minimum number

Objective criteria for choosing the limited number of candidates

The tender will be subject to a Pre-Qualification Questionnaire.

IV.1.3) Reduction of the number of operators during the negotiation or dialogue

- Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

**IV.2) Award Criteria**

A) Lowest Price No

B) The most economically advantageous tender in terms of:

B1) Criteria as stated in contract documents: Yes

B2) Criteria as stated below: No

Criteria Weighting

IV.2.2) An electronic auction will be used

No

**IV.3 Administrative Information**

IV.3.1) Reference number attributed to the notice by the contracting authority

DSACOMDD/5066

IV.3.2) Previous publication(s) concerning the same contract

- Prior Information Notice
- Notice on a Buyer Profile

Notice Number in OJ 2018/S 159-365937 of 21-08-2018

Other previous publications

IV.3.3) Conditions for obtaining specifications and additional documents

Obtainable until 17-02-2019 17:00

Price (where applicable) Currency:

Terms and method of payment:

- IV.3.4) Time-limit for requests to participate  
18-02-2019 17:00
- IV.3.5) Date of dispatch of invitations to tender or to participate to selected candidates  
Estimated date
- IV.3.6) Language or languages in which tenders or requests to participate can be drawn up  
 EN

## SECTION VI: COMPLIMENTARY INFORMATION

**VI.1) Indicate whether this procurement is a recurrent one and the Estimated timing for further notices to be published**

**VI.2) Does the contract relate to a Project/Programme financed by Community Funds?**  
No

*If yes, indicate the project/programme and any useful reference*

**VI.3) Additional Information**

The Contracting Authority considers that this contract may be suitable for economic operators that are Small or Medium Enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement. The Authority reserves the right to amend any condition related to security of information to reflect any changes in national law or government policy. If any contract documents are accompanied by instructions on safeguarding classified information (e.g. a security aspects letter), the Authority reserves the right to amend the terms of these instructions to reflect any changes in national law or government policy, whether in respect of the applicable protective marking scheme, specific protective markings given, the aspects to which any protective marking applies, or otherwise. The link below to the Gov.uk website provides information on the Government Security Classification.

<https://www.gov.uk/government/publications/government-security-classifications>

Advertising Regime OJEU:- This contract opportunity is published in the Official Journal of the European Union (OJEU), the MoD Defence Contracts Bulletin and <http://www.contracts.mod.uk> GO Reference: GO-2019117-DCB-13898202

**VI.4) Procedures for appeal**

**VI.4.1) Body responsible for appeal procedures**

**Official Name:**

Ministry of Defence, IMOC, Disposal Services Authority (DSA)

**Postal Address:**

Bldg 9, H site, Ploughley Rd

**Town:**

Bicester

**Postal Code:**

OX25 2LD

**Country:**

UK

**E-Mail:**

[steven.hearn105@mod.gov.uk](mailto:steven.hearn105@mod.gov.uk)

**Telephone:**

+44 1869259726

**Internet address (URL):**

**Fax:**

**Body responsible for mediation procedures**

**Official Name:**

**Postal Address:**

**Town:** **Postal Code:** **Country:**  
**E-Mail:** **Telephone:**  
**Internet address (URL):** **Fax:**

**VI.4.2) Lodging of appeals**  
**Precise information on deadline(s) for lodging appeals:**

**VI.4.3) Service from which information about the lodging of appeals may be obtained**

**Official Name:**  
**Postal Address:**  
**Town:** **Postal Code:** **Country:**  
**E-Mail:** **Telephone:**  
**Internet address (URL):** **Fax:**

**VI.5) Dispatch date of this Notice**  
17-01-2019

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**ANNEX B**  
**Information About Lots**

**Lot No: 1 Title:** Aviation Platforms and Equipment and Spares and Land Equipment and Spares

**1) Short Description**

The collection, marketing, storage, sale and disposal of aviation platforms, equipment, systems and spares and land equipment, systems and spares over the 4 years for this contract with options to extend for a further 3 x 1-year periods.

**2) Common Procurement Vocabulary (CPV)**

Main vocabulary Supplementary vocabulary (*when applicable*)

Main object **79342000**

Additional objects

**3) Quantity or scope**

**4) Indication about different contract dates**

**5) Additional Information about lots**

**ANNEX B**  
**Information About Lots**

**Lot No: 2 Title:** Maritime Platforms, Equipment and Spares

**1) Short Description**

The collection, storage, marketing, sale and disposal of maritime platforms, equipment, and spares over the 4 years for this contract with options to extend for a further 3 x 1-year periods.

**2) Common Procurement Vocabulary (CPV)**

Main vocabulary Supplementary vocabulary (*when applicable*)



Main object **79342000**

Additional objects

- 3) Quantity or scope**
- 4) Indication about different contract dates**
- 5) Additional Information about lots**