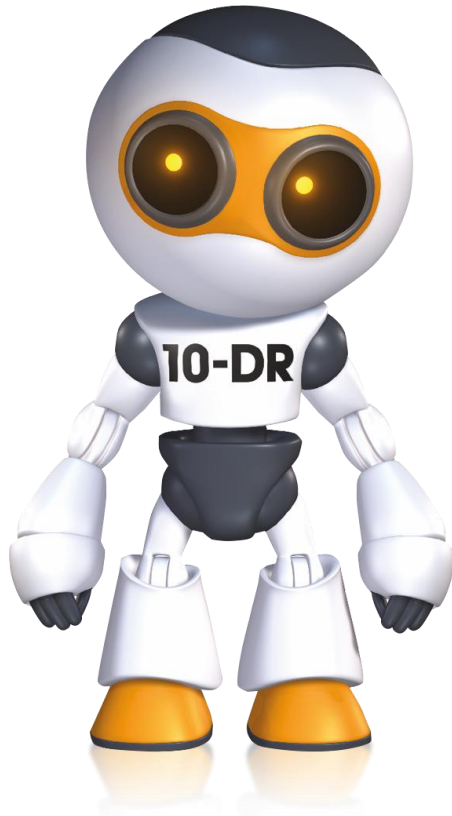


Supplier Development Programme

Helping You **Bid Better**



eAuction Guide

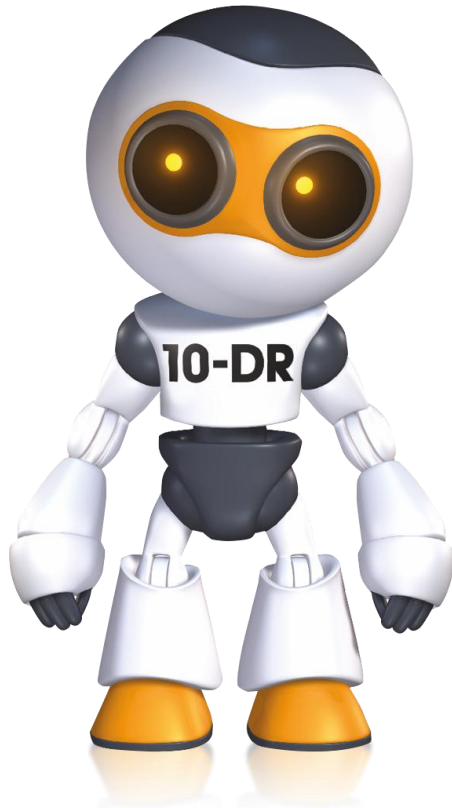


Welcome to the Supplier Development Programme

What is eAuction

An e-Auction is an online auction where suppliers use internet-based software to bid against each other in real time - against previously published specifications within the tender notice.

The e-Auction occurs towards the end of the procurement process, after full evaluation of tenders



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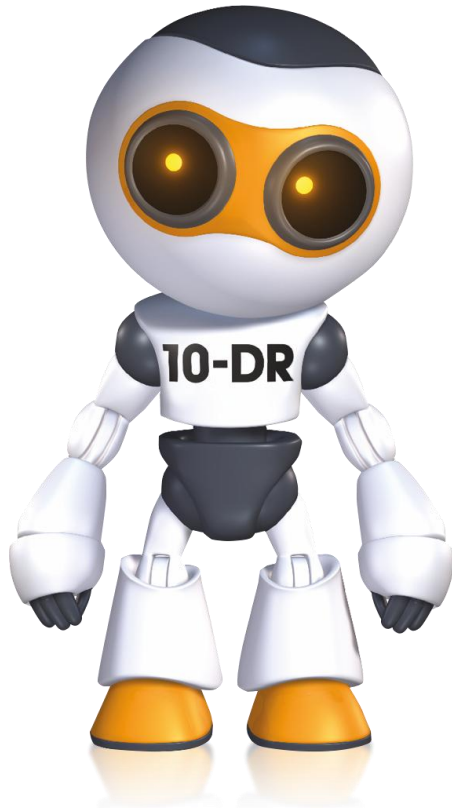
What is eAuction

The buyer will conduct an electronic auction (e-Auction) to identify the

most economically advantageous tender (meat) based on:

PRICE - where the award criteria is lowest price
or

PRICE and/or the **VALUE** of features from the specification



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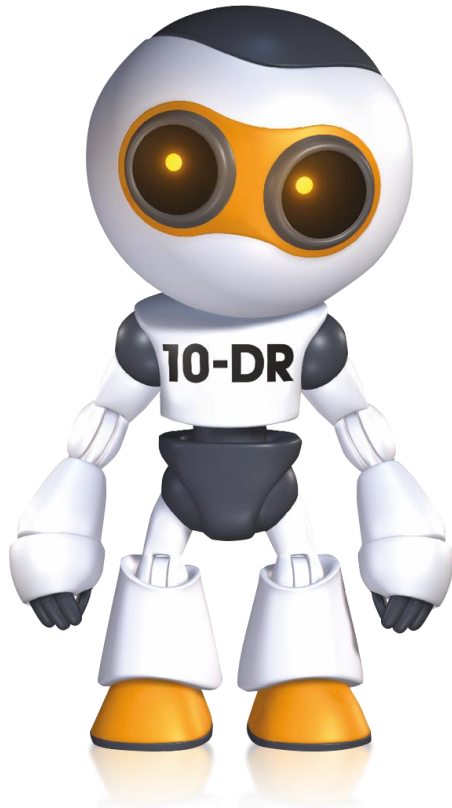
When are e-Auctions used?

Buyers will sometimes use e-Auctions when:

The requirement is of sufficient size to attract competition

The requirement can be accurately specified

There is a competitive market

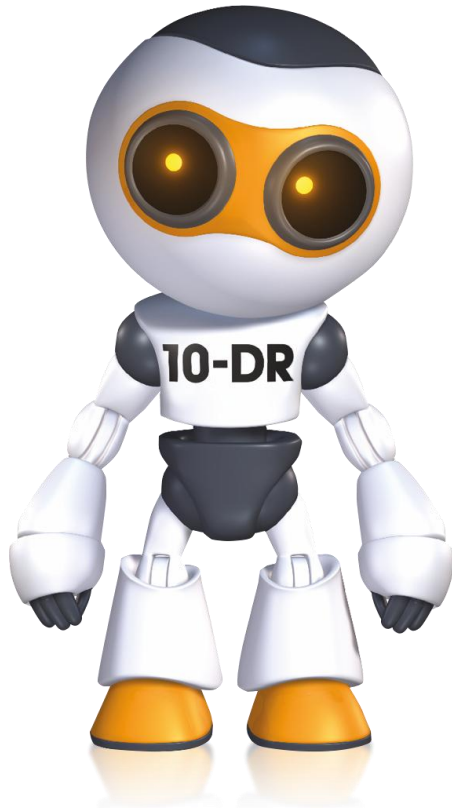


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An e-Auction may not be used

In public services or public works contracts where the subject matter involves **intellectual performance**, such as the **design of works** which would prevent, restrict or distort competition

Some commodities and services, such as social care, are not suitable for e-Auctions.

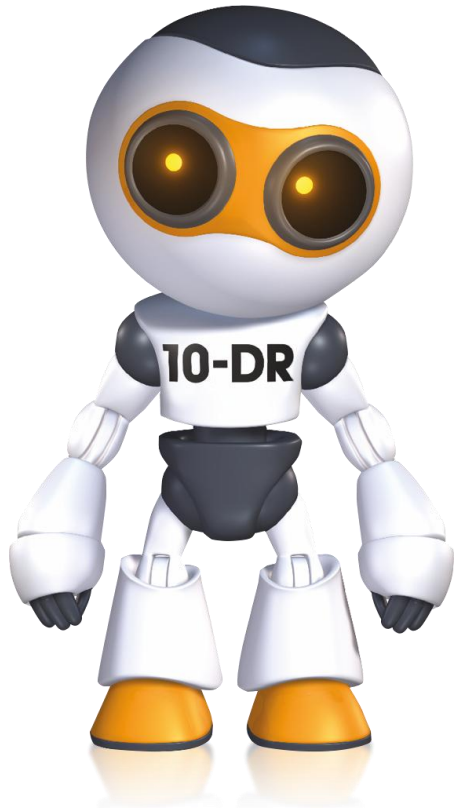


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What do suppliers have to do?

If a buyer intends to conduct an e-Auction they will make it clear in the contract notice. Details of the process will be included in the specification for the requirement.

The invitation to participate in the e-Auction will be sent electronically (e-mail) to all bidders 2 working days prior to the auction, provided you pass the initial evaluation of the specified award criteria



Supplier Development Officer

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