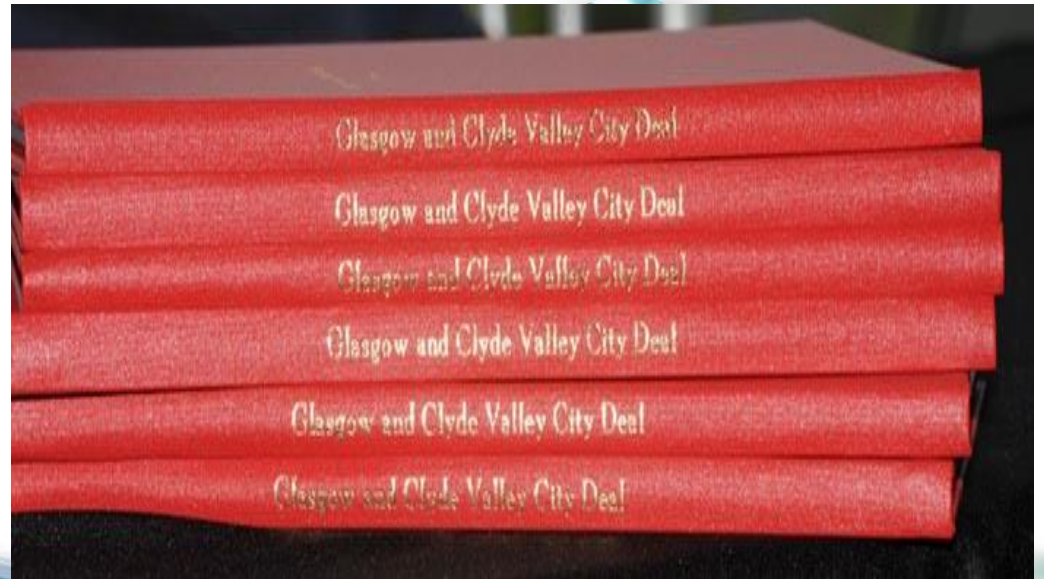


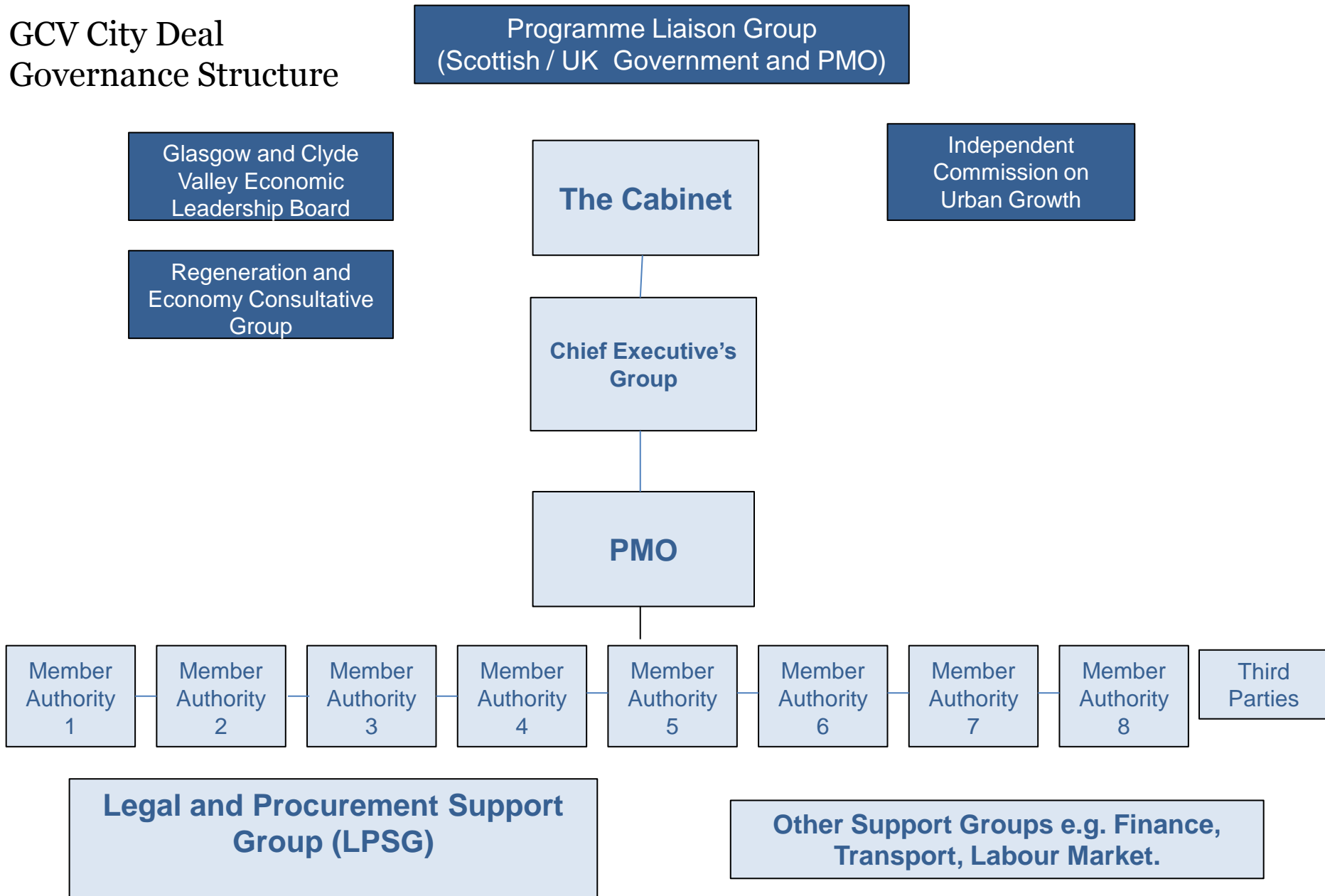
Glasgow and Clyde Valley City Deal

Kerstin Connor

Procurement Advisor to PMO
Glasgow City Council



GCV City Deal Governance Structure





THE VISION

Collaborative Working

Straight Forward to Do Business With

Best Practice

Best Value

Lever Procurement's impact on GVA

Clear Communications

Opportunities for All



THE STRATEGY

1. GOVERNANCE
2. WORKING IN PARTNERSHIP
3. A UNIFIED APPROACH
4. SHARED POLICIES
5. ALIGNED TENDER DOCUMENTS
6. ECONOMIC – ENVIRONMENTAL – SOCIAL - PROCUREMENT



WHAT DOES THIS MEAN TO YOU?

1. CLEAR AND CONSISTENT APPROACH
2. ADVERTISE ALL OPPORTUNITIES ON PCS
“CITY DEAL
3. PROMOTE 2 WAY ENGAGEMENT
4. WE WON'T OVERLOAD THE MARKET



WHAT DOES THIS MEAN TO YOU?

5. NEW OBLIGATIONS ON 1ST TIER CONTRACTORS
6. CAPTURE SUPPLIER CREATIVITY AND INNOVATION
7. SHARED POLICIES AND ESTABLISH COMMON GROUND
“FAIR WORK PRACTICES /COMMUNITY BENEFITS / SME EVENTS
8. SUSTAINABILITY –
“SOCIAL” “ETHICAL” “ENVIRONMENTAL” “ECONOMIC”

OPPORTUNITY

INVESTMENT

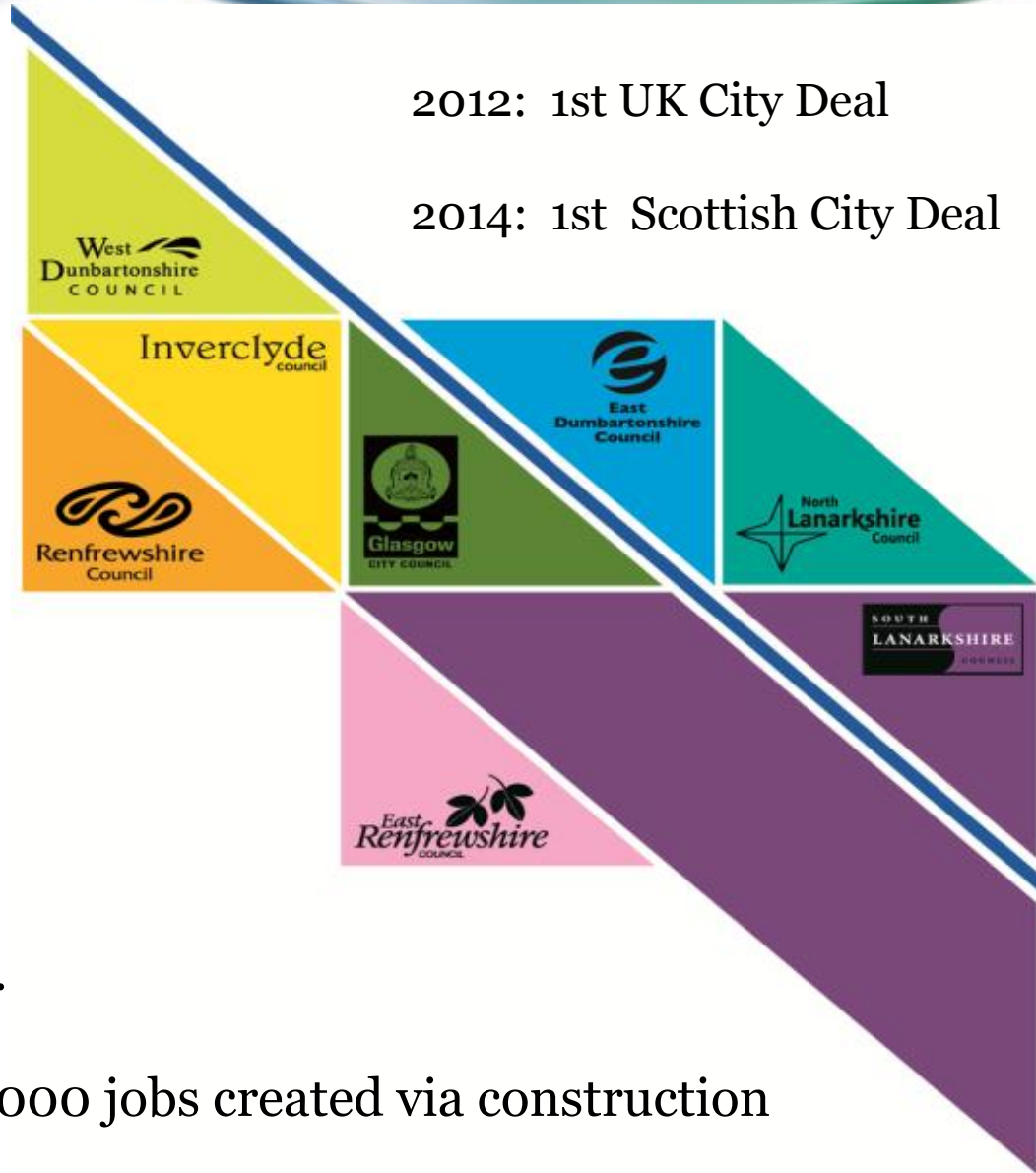
Infrastructure £1.13BN

Innovation and Growth £18.8M

Labour Market £4.8M

2012: 1st UK City Deal

2014: 1st Scottish City Deal



THIS WILL CREATE *

£2.2bn of net additional GVA p.a.

28,000 permanent new jobs + 15,000 jobs created via construction

*An Independent Commission will validate



WHAT'S NEXT?

- REGISTER ON PCS
- REGISTER WITH SDP
- MEET THE BUYERS AT THE MARKET PLACE
- PROVIDE FEEDBACK
- TIER 1 SUPPLIERS TO ENGAGE WITH PCS
- REALISE NEED FOR CREATIVITY & INNOVATION
- ENGAGE WITH FAIR WORK PRACTICES