

welcome



GLASGOW
CITY REGION
City Deal

Glasgow City Region City Deal

Meet The Buyer Event

Monday 29th August



Welcome

Gillian McNamara

Economic Development Manager, East Renfrewshire Council



Introduction and event opening

Councillor Mark Macmillan

Leader of Renfrewshire Council



Introduction and event opening

Councillor Tony Buchanan

Convenor for Infrastructure and Sustainable Growth,
East Renfrewshire Council



Today's Agenda

Time	Agenda Item	Room
09:45 – 12:30	Meet the Buyer Event and Project Zones	Alexander Wilson Suite
10:30 – 11:00	Community Benefits in City Deal Contracts	Loggia Suite
11:00 – 11:30	ESPD overview by Scottish Government	Loggia Suite
11:30 – 12:00	Public Contracts Scotland Tender system	Loggia Suite
12:30	Close	



Glasgow City Region City Deal

Community Benefits in City Deal Contracts

10:30 – 11:00 in Loggia Suite



Introduction and opening of Community Benefits in City Deal Contracts

Councillor Mike Holmes

Depute Leader of Renfrewshire Council



Community Benefits in Renfrewshire City Deal Contracts

Diane Pirie

Chief Procurement Officer, East Renfrewshire Council



Community Benefits in Renfrewshire City Deal Contracts – Lead Consultants

Sandy Ross

Operations Manager, Sweco UK Ltd.



RENFREWSHIRE CITY DEAL COMMUNITY BENEFITS

SANDY ROSS
29 AUGUST 2016

Together with our customers, we plan and design the cities and societies of the future

In Europe and around the world



City Deal Community Benefits

- Community Benefits Plan
 - Training and Employment
 - Work Experience
 - Education Support
 - Supply Chain Development
 - Community Project Support
 - Business Mentoring Support



Implementation of the Community Benefits Plan

Training & Employment

- City Deal Intern
 - Recruitment support from Invest Renfrewshire
 - Employment of a local graduate benefits the project
 - Possible permanent employee for an organisation
 - Integrate into the team and the organisation
 - Be clear about the role specification



Implementation of the Community Benefits Plan

Work Experience

- One week's experience with different teams
 - Opportunity to encourage employment in engineering
 - Ask them to set objectives for the week and prepare a report on their experience
 - Be aware of variability of interest/capabilities

Employability Advice

- Mock Interviews
 - Interview experience
 - Feedback

Gleniffer High pupil's on road to success with engineering firm



Hayley McArthur (54822374)

12 Feb 2016



0 comments

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A GLENNIFER High School pupil has moved a step closer to fulfilling her career ambition.

Aspiring engineer Hayley McArthur, 15, enjoyed a week's worth of work experience with Gontmij.

Gontmij is part of Sweco, one of Europe's leading architecture and engineering consultancies.

Hayley spent time in the transportation, transport planning, water, asset management, energy, geotechnical, environmental, landscape and administration departments of Gontmij and was inspired by the scope and variety of jobs available in engineering.

Implementation of the Community Benefits Plan

Community Project Support

- Support from Engage Renfrewshire
- Financial and non-financial support to project
- Application for community groups to complete
- Opportunity to build ongoing relationship and involve staff



Social Enterprise Mentoring Support

- Support from Engage Renfrewshire
- Presentation to relevant social enterprises
- Application for social enterprises to complete
- Match mentoring support needed with suitable mentor in the organisation



Implementation of the Community Benefits Plan

Business Mentoring Support

- Support from Renfrewshire Chamber of Commerce to find a mentee
- Mentoring support provided by a member of staff

Supply Chain Development

- Supply Chain Briefings
 - Expect interest from a wide range of type of organisation
 - Prepare list of upcoming opportunities
 - Share other key messages for suppliers e.g. carbon reduction

Other

- Donations to local charities



Benefits and Challenges

Benefits

- Interns - local knowledge and lots of enthusiasm to bring to the projects
- Personal development of staff through involvement in initiatives – try to involve different team members
- Creates a real sense of involvement in the project area among staff (giving something back)
- Support available from Renfrewshire Council
- Networking and exposure

Challenges

- Community awareness
- Mentoring – it can be difficult to find staff who are able to make the time commitment
- Work experience – developing an interesting & varied programme for students
- Time Allocation for delivery in addition to project work

Further Information:

Sandy Ross sandy.ross@sweco.co.uk

Keri Stewart keri.stewart@sweco.co.uk





Community Benefits in East Renfrewshire City Deal Contracts – Main Contractor

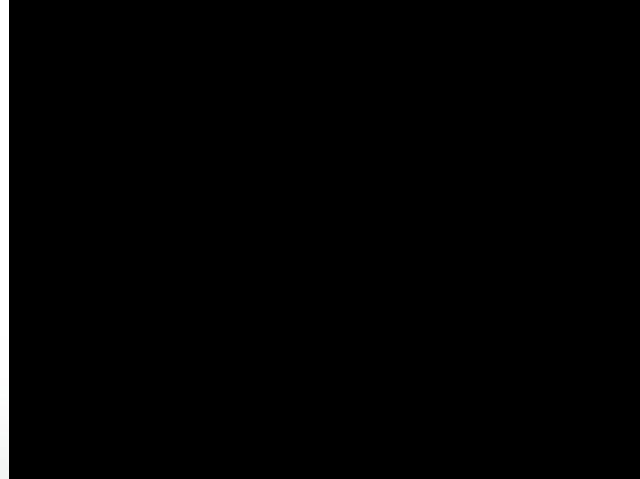
Douglas Paterson

Chief Quantity Surveyor, Malcolm Construction



The background of the slide is white with several large, overlapping, colorful geometric shapes in the corners. These shapes include yellow, orange, red, pink, purple, blue, teal, and green, all in various polygonal forms.

The Crossmill Business Park Community Benefits video



Community Benefits in City Deal Contracts

Questions?



Glasgow City Region City Deal

ESPD Overview

Paula Naughton,
Scottish Government

11:00 – 11:30 in Loggia Suite



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What is the ESPD?

- European Single Procurement Document
- Brexit implications? Business as Usual
- Replaces Standard Pre-Qualification Questionnaire (SPQQ)
- ESPD (Scotland) introduced 18 April 2016
- Mandatory to use for above OJEU procurements
- Best practice for above £50k (regulated procurements)



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Current OJEU Thresholds

	Supplies/Services	Works
Central Government	£106,047	£4,104,394
Other Public Sector	£164,176	£4,104,394



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What is the ESPD? (continued...)

- Standard template
- Used by buyers to ask Selection questions and state Exclusion grounds
- Buyers cannot add questions or amend questions
- Buyers can delete questions
- Self certification process
- Suppliers can re-use data submitted
- ESPD (Scotland) for sub-contractors, consortia members, other bodies



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Process

- Buyer will determine which standard ESPD (Scotland) questions are required
- Buyer will include any minimum requirements in the Contract Notice
- Contract Notice published via Public Contracts Scotland (PCS)
- Contract Notice will contain link to all documents
- Supplier decides whether to submit a bid



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Process (Continued...)

- Bidders to complete either (specified by buyer):
 - ESPD (Scotland) word document and upload via PCS
 - ESPD (Scotland) questions as part of on-line PCS-T submission
- Buyer will request evidence/certification before Contract Award

Hints

- Register on PCS and PCS-T
- Any queries should be raised via the buyer through normal channels
- Allow as much time as possible to raise clarifications/complete your bid
- Ensure responses are relevant and current
- Double-check all responses before submitting bid



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For more information

- Public Contract Scotland:
<http://www.publiccontractsscotland.gov.uk/>
- PCS-Tender:
<https://www.publictendersscotland.publiccontractsscotland.gov.uk>
- Supplier Journey:
<http://www.gov.scot/Topics/Government/Procurement/Selling/SupplierJourney>
- Procurement Journey:
<https://www.procurementjourney.scot/>



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Questions?



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Public Contracts Scotland Tender
system by Bravo Solutions

11:30 – 12:00 in Loggia Suite



Further Information

An evaluation survey together with presentations from today will be available on the SDP website:

www.sdpscotland.co.uk

Further information on the Glasgow City Region City Deal is available at:

glasgowcityregion.co.uk

