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GLASGOW
CHAMBER OF COMMERCE

**SCOTLAND
BUILD 2017**
EXPO



NOVEMBER 22ND & 23RD
www.scotlandbuildexpo.com

120+
Exhibitors

THOUSANDS
of Quality Attendees
and Hosted-Buyers

75+
Conference Sessions
and CPD Accredited
Workshops

**SCOTLAND'S LEADING AND
LARGEST CONSTRUCTION EVENT**

5 **FEATURING**
Specialist
Summits

**SUSTAINABILITY
SUMMIT**

**FUTURE OF
CONSTRUCTION
SUMMIT**

**INFRASTRUCTURE
SUMMIT**

**ARCHITECTURE
SUMMIT**

**DIGITAL
CONSTRUCTION
& BIM SUMMIT**



Email: info@oliverkinross.com

Phone: +44 (0) 203 058 2350

5,630

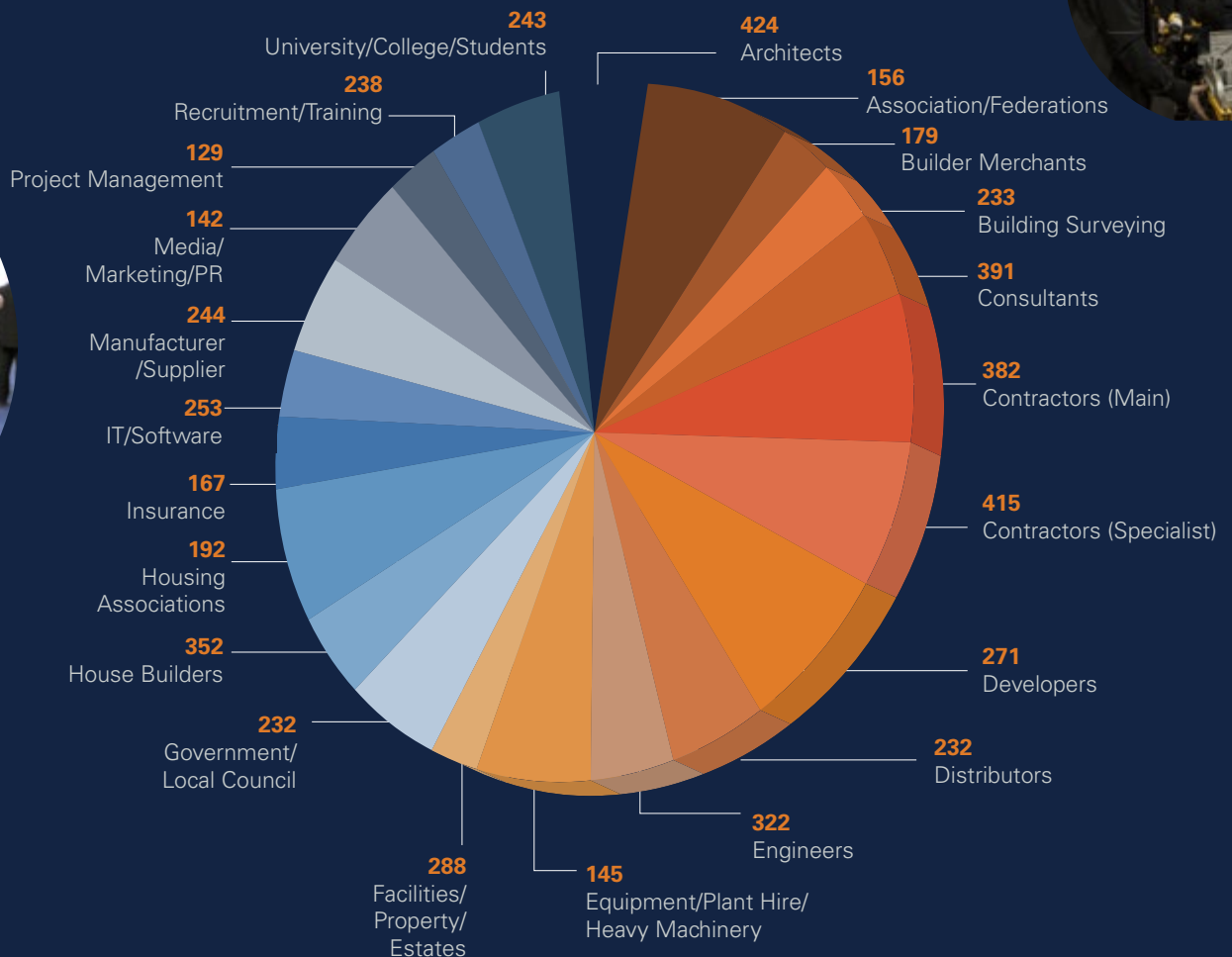
Quality Attendees
in 2016

SCOTLAND'S BIGGEST CONSTRUCTION SHOW

Scotland Build 2017 is Scotland's largest construction expo dedicated entirely to opportunities in Scotland. Scotland Build is attended by thousands of 'movers & shakers' in the Scottish construction industry from: contractors, developers, government, architects, solution providers and more.

Scotland Build 2016 sold out of exhibition space. We expect **Scotland BUILD 2017** to reach capacity wellbefore the show, we do therefore recommend booking early.

ATTENDEE BREAKDOWN 2016



MEET WITH THOUSANDS OF BUYERS AND QUALITY ATTENDEES

WHAT'S ON AT SCOTLAND BUILD 2017?


100+
TOP LEVEL SPEAKERS

25 HOURS
OF
CPD
WORKSHOPS


VIP
MEET THE BUYER
SESSIONS


50
CONFERENCE SESSIONS


**COMPETITION
& PRIZE DRAWS**

THE
**WOMEN IN
CONSTRUCTION**
MORNING TEA 

**VR & DIGITAL
DEMO HUB** 

SKILLS+ 
APPRENTICESHIPS HUB


 **MASTERCLASSES** 

5 SPECIALIST SUMMITS

 **DIGITAL
CONSTRUCTION
& BIM SUMMIT**

 **SUSTAINABILITY
SUMMIT**

 **FUTURE OF
CONSTRUCTION
SUMMIT**

 **INFRASTRUCTURE
SUMMIT**

 **ARCHITECTURE
SUMMIT**



SCOTLAND BUILD GALLERY



FEEDBACK FROM 2016

WESTCROWNS

William McBride , Chair

The Scottish Construction market creates some 10% of our countries GDP and is a vital component of our future economic growth. Its importance cannot be underestimated.

Scotland has a wealth of construction talent and the key to leveraging that skill, experience and enthusiasm in order to ensure our industry is fit for the future, is communication, collaboration and innovation. The annual Scotland Build event has proven to be a tremendous enabling platform, bringing the very best of Scottish Construction together in one place. At Scotland Build 2017, I look forward to once again meeting with our best contractors, consultants and their supply chain expertise to help ensure that our industry is well placed to ensure our hard work translates to a series of sustainably successful outcomes.

GHEDINI

Alessandra Lombardi , Export Manager

We are an Italian company producing high-quality attachments, in these last years we have impressively increased our sales, especially abroad. We usually take part in exhibitions to show our products and speak directly with potential partners. As we have not entered the Scottish market yet, we are joining Scotland Build in order to find some dealers and establish long-term cooperations with them

KIER

Gordon Reid , Regional Business Development Manager

Kier is delighted to be presenting and exhibiting at Scotland Build 2017. This is a fantastic opportunity to network with clients, consultants and other stakeholders in the construction industry and to demonstrate how we can support the public sector in the delivery of their Community Benefits requirements.

TASCOMI LTD.

Paul Mooney , Sales Consultant

We can't wait to exhibit at Scotland Build to demonstrate how Tascomi software can modernise Scottish Building Control with instant access to mobile working, simple online services, industry-leading security, real-time reporting and automated process, all within one central hub.

KINGSPAN

Fraser Purdie , Area Sales Manager

The footfall at Scotland Build 2016 was brilliant with a steady flow of people throughout the two days, covering various markets & sectors. We also enjoyed the format & meet the buyers arena, so much so, we booked there & then for Scotland Build 2017.

SUPERGLASS

Bob Darlymple , Marketing Manager

Superglass is Scotland's only glass wool insulation manufacturer, so Scotland Build provides a natural destination for us to showcase our wide range of glass mineral wool insulation products, as well our commitment to providing a bespoke technical service to Merchants, Housebuilders and Specifiers/Architects working throughout the region. Scotland Build also offers the perfect opportunity to promote our innovative insulation solutions, created especially to help builders and architects satisfy the Scottish Building regulations, not just in traditional construction but with an emphasis on modern building techniques including timber frame construction, where glass mineral wool provides optimum performance and efficiency.

AMALGAMATE

Annette Armstrong , Business Development and Marketing Manager

We are delighted to be a part of the Scotland Build 2017 exhibition. Allowing Amalgamate to engage directly in this targeted sector. Amalgamate is a young and vibrant Health and Safety Consultancy located in Glasgow and Ayrshire. We deliver health, safety training and occupational health solutions throughout UK & Ireland.

As a consultancy we work closely partnership with our clients, providing them with expert knowledge and practical, straight-forward advice. Our key aim is to provide our clients with the knowledge and support to provide a safe environment for their employees and contractors while promoting a healthy and motivated workforce.

ATKINS

Sarah Jane Stewart , Head of Sustainability BEng (Hons) MArch CEng MCIBSE

I am really excited to be part of Scotland Build, it was such a brilliant event last year and is set to be even better this year. Great to see so many exhibitors from a wide range of disciplines under one roof. Fantastic that there is a focus on Sustainability this year.

GLASGOW CITY COUNCIL

Dr Duncan Booker , Group Manager – Sustainable Glasgow & Resilience

Scotland Build is a key opportunity for the construction and allied sectors to get together, pick up market intelligence and forge new business. It's now one of the major events in Glasgow's calendar of exhibitions and conferences and a very welcome visitor for its third year.

SIBBALD TRAINING

David Sibbald

2016 was the first time we had our own stand at Scotland Build . It was a pleasure to speak to possible new customers & meet existing customers . Visitors were there to engage & not there just for a jolly. Roll on 2017 !!

INTERGAS BOILERS

Jim Boyce , Land & Environmental Services

2016 was the first year we exhibited at Scotland Build, the stand was busy for both days and we gained a lot of leads and business from attended - so when it came to 2017 it was a no-brainer in our eyes

FP MCCANN

Kieran Fields , Managing Director

With the acquisition of our new Uddingston facility just outside Glasgow, Scotland Build provides the perfect platform to showcase our extensive range of precast products and bespoke services.

AECOM

David Philp , Sales Director

I am looking forward to Scotland Build 2017 not only for the knowledge sharing opportunity but as a vehicle to catch up and network with the Scottish construction community – and beyond.

ENERGY SAVING TRUST

Ian Cuthbert , Marketing Manager

We've found being involved with Scotland Build has been a great way to connect with the construction industry. It's been good for networking, well organised and a great place to meet construction professionals. We hope to be involved again next year!

RESAPOL

Steve Richards , Global BIM/MIC Consultancy Director

Good show from which we obtained a number of quality enquiries that will hopefully turn into ongoing business.

ARCHITECTURE & DESIGN SCOTLAND

Programme Manager - Sustainable Energy Supply Chain

Being at Scotland Build 2016 has been valuable to us as we have been able to make many new contacts as well as catch up and reconnect with existing ones.

BOWMER & KIRKLAND

Business Systems Manager

This is our second year at Scotland Build. It's a well organised, well publicized exhibition in a great location.

WJ GROUNDWATER

The experience has been great for networking and meeting come current and potentially new clients. This is our first year exhibiting at Scotland Build and it has proven very successful! The event itself has been good, very well organised and hospitable.

RMD

At RMD we are truly excited to be taking part in Scotland Build 2017 in Glasgow. We deliver power protection and data centre solutions to our existing clients within the construction industry and we look forward to meeting them as well as some new customers, showcasing our products & services and demonstrating how our portfolio could benefit and strengthen the power & physical security strategy of the industry in general.

BALFOUR BEATTY

John Gunn , Business Development Manager

We are looking forward to Scotland Build as it is a great forum to meet new and existing suppliers and to further engage with key clients and industry colleagues.

HUSH ACOUSTICS

Robert Crampton , Managing Director

Hush Acoustics are proud to be supporting and presenting at Scotland Build for the third year in a row. We at Hush, which was established in Scotland in 1984, think it is very important to attend exhibitions in Scotland to keep in touch with our excellent and loyal customer base and we hope to gain new contacts that we can help along the way. Hush have a full range of products that will help achieve the requirements of Section 5 Noise in the Scottish Building Standards. We hope to offer expert advice to everyone we speak to at the event.

HIGHLIGHTS OF SCOTLAND 2016

A **packed out** VIP Meet the Buyer luncheon at Scotland Build



Exhibitors having **fun** at Scotland Build



Scotland Build means **business!**



Engaging debate at Scotland Build



The Scottish Women in Construction's Tea Morning



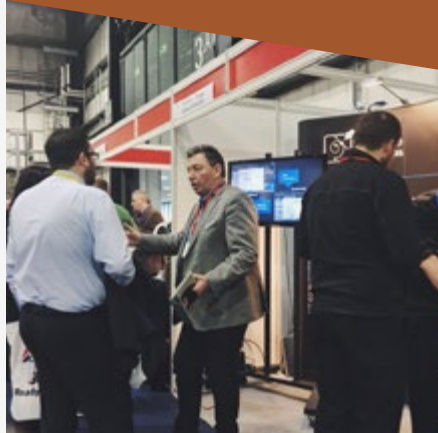
Entertainment at Scotland Build



Exhibitors **love** Scotland Build



Exhibitors **doing business** at Scotland Build



SO WHAT IS **SCOTLAND BUILD** ALL ABOUT?

Scotland Build has shown significant growth since its launch year, and we make no secret of our ambition to continue to grow Scotland Build in to one of the world's leading, most innovative and respected construction events.

Scotland Build believes that there are **3 key elements** that must be provided to in order to deliver a top-quality event that provides significant value to its exhibitors and attendees.

These 3 key elements are: **content, networking** and **entertainment**.

CONTENT

One of the key aims of Scotland Build is to draw high-quality attendees to the event by providing world-class content in the form of high-level and free conference speakers and workshop facilitators. Scotland Build features 9 different Summits that host over 150 CPD-accredited speakers from the very top of Scotland and the UK's construction industry.



NETWORKING

Providing networking opportunities for exhibitors is a number one priority for Scotland Build. Any company that regularly exhibits at events might at sometime have experienced the frustrating feeling of standing by their stand with nobody to talk to. Our aim at Scotland Build is to ensure there are no dry periods where you are not meeting new clients; it is our role as event organisers to constantly look for new and innovative techniques of introducing all our exhibitors to their target audience. Shortly after booking on to exhibiting at Scotland Build you will be assigned an Account Manager who has the job of pinpointing the exact type of companies and job titles you would like to meet. Using our Business Matchmaking Service we then contact these types of companies on your behalf with the aim of bringing them to the event and introducing them to you. Furthermore, throughout the event we will create a series of 'introductions' and meetings for you with a wide range of buyers. Additionally, our Meet the Buyer Service and VIP Luncheon provide networking opportunities in the form of speed networking, group meetings, and one-to-one meetings.



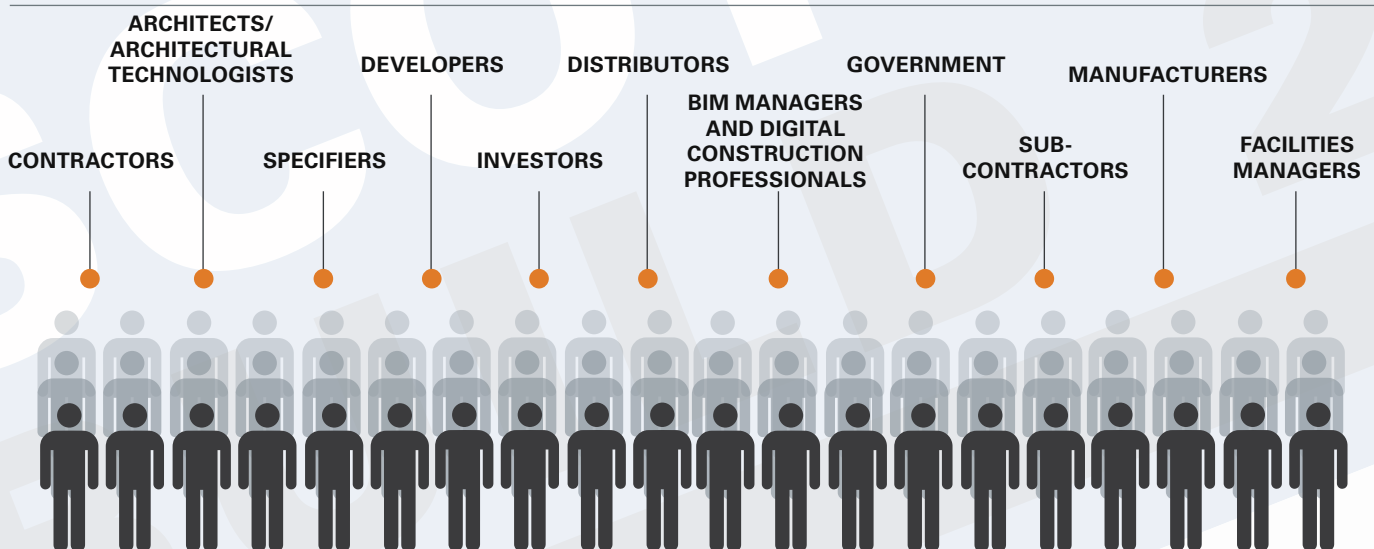
ENTERTAINMENT

Our view is that Scotland Build must first-and-foremost be a fun event. As event organisers we have the important task of attracting high level attendees to the event to meet our exhibitors. We find that providing content is the best technique of attracting high-level attendees to the event; but creating a fun and entertaining environment for attendees is what keeps people at the event all day. From the moment attendees arrive at Scotland Build in the morning until the moment they go home in the evening we want to keep everyone entertained, happy and in a relaxed enough mood to network and do business.

Examples of the wide-ranging entertainment we have included at Scotland Build include: live music; street performers; a Scottish beer & whiskey festival plus much more!



MEET AND BE INTRODUCED TO **1000'S OF BUYERS**



OUR RECENT EVENT PARTNERS

LEAD EVENT PARTNERS

GLASGOW
CHAMBER OF COMMERCE

CONSTRUCTION
SCOTLAND
INNOVATION
CENTRE

<p>Architecture & Design Scotland Ailtearachd is Dealbhadh na h-Alba</p>   <p>CONSTRUCTION national www.constructionnational.co.uk</p> <p>DEVELOPER & HOUSEBUILDER YEARBOOK 2017</p>    <p>PROJECT SCOTLAND FOR SUSTAINABLE DEVELOPMENT</p>  <p>BUILDING DESIGN & CONSTRUCTION THE MAGAZINE FOR THE CONSTRUCTION INDUSTRY</p> 	     <p>MACKINTOSH ENVIRONMENTAL ARCHITECTURE RESEARCH UNIT THE GLASGOW SCHOOL OF ART</p>  <p>SCOTTISH FUTURES TRUST</p>   	<p>Architects Choice</p>   <p>CONSTRUCTION VIEW</p>       <p>OLIVE LEARNING</p> 	    <p>energy saving trust</p>     <p>URBAN REALM</p>  	      <p>PREMIER CONSTRUCTION</p>    
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2017 EXHIBITORS



BOOK YOUR STAND TODAY

2017 FLOORPLAN

BOOK YOUR STAND TODAY



floorplan subject to change



oliver kinross

Our portfolio of international build events in the world's **leading construction markets.**

INTERNATIONAL BUILD SERIES



Name of Company/Organisation:

We hereby confirm acceptance of Stand Number:

EXHIBITION CHOICES

Raw Space

0 to 15 sqm* = £395 per sqm

<input type="checkbox"/> 9m ² Raw Space	£3,555
<input type="checkbox"/> 12m ² Raw Space	£4,740
<input type="checkbox"/> 18m ² Raw Space	£7,110
<input type="checkbox"/> 24m ² Raw Space	£9,480
<input type="checkbox"/> 36m ² Raw Space	£14,220

Shell Space

0 to 15 sqm* = £430 per sqm

<input type="checkbox"/> 9m ² Shell Scheme	£3,870
<input type="checkbox"/> 12m ² Shell Scheme	£5,160
<input type="checkbox"/> 18m ² Shell Scheme	£7,740
<input type="checkbox"/> 24m ² Shell Scheme	£10,320
<input type="checkbox"/> 36m ² Shell Scheme	£15,480

Sponsorship Options

<input type="checkbox"/> Lanyard Sponsorship	£9,945
<input type="checkbox"/> Delegate Bag Sponsor	£8,945
<input type="checkbox"/> Workshop Sponsor	£3,950

Advertising & Sponsorship Pack available upon request

Shell Scheme Includes: Carpet, Walls, Table, Two chairs, Waste bin. **(Other sizes available on request)**
All prices listed are exclusive of VAT/applicable local taxes and the Listing & Marketing Fee of £395

PAYMENT OPTIONS (please tick one box)

Pay in full within 7 days

Bank Transfer

Credit Card

A full-page advert in the Official Event Guide

Plus 1 piece of company literature/material in the exhibitor bags given out to every attendee on arrival.

£1,500 + VAT

London Build 2017 - October 25 - 26, receive 10% discount on BOTH bookings

A half-page advert in the Official Event Guide

Plus 1 piece of company literature/material in the exhibitor bags given out to every attendee on arrival.

£1,000 + VAT

If you would like to confirm the exact same sized space at the London Build Expo please tick to confirm, you will receive a 10% discount off of both bookings.

Name:

Signed:

Date:

Address:

EU VAT Number:

Email Address:

Website:

Mobile Number:

Landline Number:

Accounts Payable Name:

Accounts Payable Email:

Marketing Contact Name:

Marketing Contact Email:

Operations Contact Name:

Operations Contact Email:

State the exact name under which your company is to exhibit including any punctuation, use of upper/lower case etc

Please add in any additional requirements which have been agreed:

STANDARD TERMS & CONDITIONS

Your Signature
Here:

1) Terms

The expression "the Exhibition" wherever mentioned herein shall mean Scotland Build 2017.

The expression "the "Organiser" wherever mentioned herein shall mean Oliver Kinross Build Ltd.

The expression "the Exhibitor" wherever mentioned herein shall mean any company firm or person who has applied for or been allocated any space/shell unit at the Exhibition.

The expression "space/shell" wherever mentioned herein shall mean any exhibition space or shell stand allocated to the Exhibitor at the Exhibition.

2) Application for the Allocation of Space/Shell Stand

If the application is acceptable to the Organiser every effort will be made to allocate the space/shell applied for. However, in order to facilitate an orderly layout for the Exhibition the Exhibitor agrees to accept and pay for each space/shell as may be allocated to him/her provided that it shall not be more than 10% greater or less than the area/shell applied for. The space/shell allocated shall be the full extent of display area available to the Exhibitor.

The Organiser indicates on plans, given to Exhibitors dimension figures as accurately as possible. However, Exhibitors must ensure conformity prior to stand erection. The Organisers do not accept responsibility for any slight discrepancies which could be established between the indicated figures and the actual dimension of the space/shell. The location of pillars/columns cannot be positioned accurately within any stand/shell space and tolerance of at least 50cm in any direction should be allowed.

The Organiser reserves the right to relocate any Exhibitor if, in the Organiser's absolute discretion, it thinks it is necessary in the best interests of the Exhibition.

Should any dispute arise as to the allocation of the space/shell, or as to the extent of any extra space deemed by the Organiser to be occupied by an Exhibitor beyond that allocated, the decision of the Organiser is final.

In the event of the Exhibitor giving written notice of any time prior to the Exhibition of his intention not to take possession of the space/shell allocated to him/her or in the event of his failing to take possession of the space/shell allocated to him/her or in the event of his failing to take possession of such space/shell on the day prior to the opening of the Exhibition, the Organiser may deal with such space/shell as it thinks fit without being under any liability to refund or abate any charges paid or due hereunder.

3) Payment and Interest

Once Oliver Kinross Build Ltd. has received the signed booking contract by fax/email/post, the agreement is complete. By signing and returning the booking contract, the signee has agreed to make payment of the applicable fee even if payment is not made within the stated payment terms. By signing and returning the booking contract, the signee also confirms that they are authorised to sign such contracts on behalf of the Exhibitor and settle any liability that arises as a result of signing and returning the contract.

All prices are subject to a listing & marketing fee as stated on the exhibition booking contract.

A non-refundable deposit of 100% of the total standard charge, plus VAT/applicable local taxes, per space/shell, must be paid within 5 working days of issuing the signed Exhibition Space Booking Form to the organiser.

In the event that the Exhibitor fails to pay any sum due hereunder in the time and manner herein agreed, the Organiser may by notice in writing withdraw the space/shell allocated to him/her without being under any liability to refund the Exhibitor or abate charges paid or due hereunder.

Further, once an allocation of space/shell has been made in accordance with the foregoing, should he/she subsequently decide for any reason to withdraw from the Exhibition he shall promptly inform the Organiser in writing and he/she shall be liable to pay the following cancellation charges: if more than 8 months notice of cancellation (before Day 1 of the exhibition commencing) is given to the Organiser, 30% of the value of the booked stand plus VAT/applicable local taxes. If more than 6 months notice of cancellation, but less than 8 months notice of cancellation (before Day 1 of the exhibition commencing) is given to the Organiser, 60% of the value of the booked stand plus VAT/applicable local taxes. If less than 6 months notice of cancellation (before Day 1 of the exhibition commencing) is given to the Organiser, 100% of the agreed price of the booked stand plus VAT/applicable local taxes.

If the Exhibitor fails to make payment on the due date he/she shall pay the Organiser interest on the balance from time to time outstanding (as well after as before any judgement) at the rate of 2% per month or part thereof.

All prices quoted are net of applicable taxes. Oliver Kinross Build Ltd reserves the right to charge applicable taxes in addition to the price stated. A VAT/tax receipt will be issued on receipt of full payment if applicable.

For events taking place in South Africa, the invoice and credit card payments may be issued or taken in ZAR and charged using the latest conversion rate of the Bank of England.

For non-South Africa based events, credit card payments may be taken and charged in GBP using the latest conversion rate of the Bank of England. Invoices may be issued in GBP using the latest conversion rate of the Bank of England.

For events where the prices quoted on the Booking Form are not in GBP, if payment is to be made by credit/debit card, the Organiser will convert the quoted price into GBP using the latest conversion rate of the Bank of England. The Organiser shall not be liable for any differences that may arise as a result of converting the quoted price from a non-GBP currency into GBP in order to take payment by credit/debit card. The Organiser is willing to update the invoice/receipt to show the exact amount charged as a result of Foreign Exchange differences.

4) Termination

If the Exhibitor becomes bankrupt, makes any composition with his/her creditors, goes into liquidation or has a receiver appointed, fails to make payment on the due date or breaches any of these Terms and Conditions for Exhibitors, the Organiser may cancel any allocation of space/shell without being under any liability to refund or rebate any charges paid or due hereunder.

5) Exhibitor Representative

Each Exhibitor must name in writing at least one person to be his/her representative in connection with the installation, operation and removal of the exhibit. Such representatives shall be authorised to enter into such service contracts as may be necessary for which the Exhibitor may be responsible.

6) Exhibition Set Up and Hours of Opening

The Exhibitor shall have his/her stand complete and ready for visitors by 20.00 hrs on the day prior to the opening of the Exhibition. In the event of default from this clause the Organiser shall have

the right to deal with the space in any way they consider is in the interests of the Exhibition.

The Exhibition will be open to visitors at advertised stated times each day, during which period the Exhibitor undertakes to have his exhibits on display, in good order, adequately attended and not covered up.

7) Removal of Exhibits

No Exhibitor shall have the right prior to closing of the Exhibition to pack or remove articles on display without permission and approval in writing by the Organiser. If the Exhibitor acts in breach of this provision he shall pay, as compensation for the detraction to the Exhibition's appearance in addition to all sums otherwise due under this Agreement an amount equal to one third of the total space/shell charge for the Exhibitor's allocated area.

The Exhibitor will be liable for all storage and handling charges resulting from failure to remove all exhibits and display materials from the allocated area (the Organiser will inform all exhibitors of the time and date that these items need to be removed by prior to the Exhibition commencing)

The Exhibitor must surrender any occupied shell scheme in its original condition. The Exhibitor should make good and indemnify the Organiser for any damage done to the Exhibition premises or done to the shell scheme by the Exhibitor, his agent, contractors or employees.

8) Plan of Stands

A set of plans for all stands, structural units or display fittings etc, must be submitted to the Organisers for approval at its absolute discretion.

If you are building a RAW Stand and it is deemed that you require a structural engineer to sign off your structure, the event organiser will source one on your behalf but you may incur charges for this, which you will be notified of two weeks prior to the event commencing. Upon inspection of your stand, if it is deemed necessary by the exhibition organiser to purchase/hire additional equipment, such as extra safety equipment or fire extinguishers, that comes about due to the nature of your stand, you may be liable for these charges.

9) Stand and Display Arrangement

Exhibits shall be so arranged as to not obstruct the general view, nor hide or interfere with the exhibits of others. No display material exposing an unfinished surface to neighbouring stands shall be permitted.

10) Use, Transfer and Subletting of Space/Shell

Without the prior written consent of the Organiser the Exhibitor shall not transfer the whole or any part of the allotted space/shell, nor divide share or exchange space/shell with another Exhibitor nor display or advertise any products or services except such as are manufactured or regularly carried in the normal course of their business.

11) Space/Shell Allocation

The Organisers shall have full power to determine in every respect the allocation of area and position of space/shell and they shall be entitled for any reason which in their sole opinion is in the general interest of the Exhibition to vary the general layout or the situation and area of any particular stand even if already allotted and the Exhibitor shall accept such new allotment of space in substitution of the originally allotted space/shell.

STANDARD TERMS & CONDITIONS

Your Signature

Here:

12) Exhibition Dates

The Organisers reserve the right to reschedule the dates of the Exhibition for any reason which in their sole opinion is in the general interests of the Exhibition.

13) Requirements of Superior Authorities

The Exhibitor shall at once comply with any requirements imposed on the Organiser by the proprietors or managers of the Exhibition building or Municipal or other competent authority on written notice of such being given to the Exhibitor by the Organiser.

All inflammable material shall be fireproofed or otherwise processed against fire in accordance with the regulations for the time being in force and any statutory or local regulations or requirements to which the Exhibition may be subject.

Exhibition venue

This Agreement is subject to the terms, conditions, rules and regulations of the Conditions of Hiring regulating the use of the exhibition venue for the purpose of the Exhibition and made between the exhibition venue and the Organiser. A copy of which is incorporated in the Exhibitors Manual and the Exhibitor hereby expressly acknowledges that he/she is bound by such terms and conditions as are applicable to he/she as an Exhibitor at the Exhibition and undertakes to observe and perform all such terms and conditions at all times during the continuance of this Agreement.

14) Undesirable Activities

If it appears to the Organiser that an Exhibitor may be engaged in activities which are deemed to be contrary to the best interests of the Exhibition or which appear unethical or to be in breach of the Law, the Organiser may cancel any allocation of space/shell which may have been made to the Exhibitor and require him/her forthwith to vacate any space/shell allocated to him/her and refuse the Exhibitor the right to participate further in the Exhibition without being under any liability to refund or abate any charges due hereunder.

Canvassing for orders, except by the Exhibitor on his own stand in the normal course of his business are strictly prohibited and in any such case the right of expulsion will at once be exercised. The distribution or display of printed or other placards, handbills or circulars or other articles except by the Exhibitor on his own stand is prohibited. Sales by auction are prohibited.

No food, tobacco or beverage (alcoholic or otherwise) shall be sold or supplied or distributed free of charge within the confines of the Exhibition building and no utensil or vessel for the consumption or preparation thereof shall be brought into the Exhibition building by the Exhibitor or his/her agents without, in any such case, the prior written consent of the Organiser.

15) Limitation of Liability

The Organiser, its employees and agents shall have no liability whatsoever for any loss, damage injury costs charges or expenses suffered or incurred by the Exhibitor, its employees or agents and arising whether directly or indirectly from the use or occupancy of the Exhibition space or shell stand or from their attendance at the Exhibition except liability for injury to persons arising solely from the negligence of the Organiser its employees or agents.

16) Indemnity and Insurance

The Exhibitor hereby agrees to indemnify and keep indemnified the Organiser, its employees and agents from and against all liability for loss damage injury costs charges or expenses suffered or incurred by any persons whether directly in consequence of the use or occupancy of the Exhibition space/shell by the Exhibitor, its employees or agents or their attendance at the Exhibition.

We strongly advise that the Exhibitor should have adequate Public Liability insurance and also that the Exhibitor should ensure that any contractors and sub-contractors he/she uses have their own insurance.

The Exhibitor will provide written proof of all such insurances on request by the Organiser.

However, Oliver Kinross Build Ltd. shall have absolutely no liability for the acts or omissions of any exhibitor or their contractors or sub-contractors regardless of whether or not such insurance is in place.

17) Cancellation or Termination of Exhibition

In the event that the premises where the Exhibition is to be held shall, in the sole determination of the Organiser, become unfit or unavailable for occupancy, or shall be substantially interfered with by reason of fire, flood, tempest, or any other such cause or as a result of Government intervention, malicious damage, act of war, strike, lockout, labour dispute, riot or any other cause or agency over which the Organiser has no control or should the Organiser decide that owing to any such cause or agency it is necessary or advisable to cancel, postpone or re-site the Exhibition or reduce the planned period for preparation, display or dismantling the Organiser shall not be liable to indemnify or reimburse the Exhibitor in respect of any loss damage costs charges or expense whether direct or indirect arising as a result thereof.

In the event that there are lower visitor attendees on the Exhibition days for reasons beyond the Organisers control the Organiser shall not be liable to indemnify or reimburse the Exhibitor in respect of any loss damage costs charges or expense whether direct or indirect arising as a result thereof.

18) Responsibility

If the Exhibitor fails to comply in any respect with the terms of this Agreement and fails to remedy such non-compliance within fourteen days of written notification thereof being sent to him/her by the Organiser, shall have the right to offer said space/shell to another Exhibitor, or use the said space/shell in any other manner but shall not be construed as affecting the responsibility of the Exhibitor to pay the full amount specified by the contract.

The Organiser reserves the right to interpret, amend and enforce these regulations as it deems proper to ensure the success of the Exhibition.

19) Additional Provisions

The Exhibitor shall abide by all additional regulations made by the Organiser from time to time relating to the running of the Exhibition including without prejudice to the generality of the foregoing all such regulations as are set out in the Prospectus relating to the Exhibition and the Exhibitors Manual relating thereto (which expressions shall in each case include reference to any supplementary documents published or made available in connection therewith). Provided that in the event of any conflict between any such regulations wheresoever contained, and the Terms and Conditions set out herein, the Terms and Conditions set out herein shall take precedence.

20) Limits of Height

Any Exhibitor wishing to construct displays higher than the shell ceiling height must have written permission from the Organiser and must obtain written approval of the final floor plan.

21) Rates of Exchange

The rate of exchange in respect of funds transferred from overseas shall be that ruling at the Bank of the Organiser to which funds are transferred at the date payment is made.

22) Applicable Law

This contract is governed by the law of England and Wales, and is subject to the exclusive jurisdiction of the courts of England and Wales

23) Sanctions

Should any applicable sanctions, legislation or bank regulations prohibit this event or make its operation impractical, then Oliver Kinross Build Ltd reserve the right to relocate the event to another country or region as appropriate.

24) Other

Oliver Kinross Build Ltd. will make every reasonable efforts to adhere to the advertised event package but reserves the right to change dates, location, content, speakers or topics if necessary. Any communication concerning the event shall not form part of the contract. If an event is cancelled for any reason the client shall receive a full credit voucher which can be used to attend a future event arranged by the Organiser. The customer is wholly responsible for booking and paying for all travel, accommodation and other services associated with attendance at an event. Under no circumstances shall Oliver Kinross Build Ltd. be liable for any expenses incurred by the customer even if the event is cancelled, postponed or modified in any way. It is agreed that the customer will only book such services where the customer has the right and ability to cancel these without cost or penalty and retains and accepts full ability and responsibility to do so. Oliver Kinross Build Ltd. shall have no liability whatsoever for any indirect costs or expenses or any consequential losses howsoever incurred by the customer in any circumstances including, for example, lost profits, lost revenues, lost business opportunity, lost goodwill.

Company Logo & Profile - unless specifically requested by the Exhibitor not to use this information, we will be listing your company profile (185 words), logo, and point of contact (address, email and telephone number) within the Exhibition Show Guide and on the Exhibition website. We send out many reminders to obtain this information directly, however if we do not receive this before our print deadline, our marketing team will obtain this information from your company website and use on our event materials which may include but are not limited to: exhibitor website section and printed manuals, flyers and other event documents.

Contractors - we, as the event Organiser, appoint a number of contractors to use for various on site services at the exhibition which include but are not limited to: general decorator, audio visual, translation, temporary staffing agencies, dray age, labour services, freight and delivery. In certain circumstances, we are legally obliged by the host venue to obtain these services. In turn, you, as the exhibitor, are also legally obliged to use these services for your participation at the event. Please note that you will be informed about this in your exhibitor manual.

USB Sponsor - only applicable to the company that has purchased the USB Sponsorship option. You will be the exclusive USB provider. No other company may purchase this.

There is no limit what you can load onto the USB. The USB sponsor will be responsible for sourcing all USB's and arranging shipment to the venue (liaise with Event Organiser Operations team to obtain delivery schedule and address). If the USB sponsor wishes to include conference/workshop content, the event organiser will send this information to the USB sponsor two weeks prior to the event commencement date with any materials that we have permission to distribute/ use. USB's will be distributed at registration by event organiser to every attendee at the event.

Lanyard Sponsor - only applicable to the company that has purchased the Lanyard Sponsorship option. You will be the exclusive Lanyard provider. No other company may purchase this. Artwork must be sent over to the event organiser two weeks prior to event commencement date for approval (and to check the attachments are suitable for the name badges). The lanyard sponsor will be responsible for sourcing all Lanyards, the personalized artwork and arranging shipment to the venue (liaise with Event Organiser Operations team to obtain delivery schedule and address).