

### Meet the Buyer 2017 – Workshop Programme

10.15am	SDP	Welcome from Vice Chair Cllr Heather McVey
10.25am	Scotland Excel	National tendering, local delivery - Scotland Excel's approach to tendering and key drivers for growth
11am	Google Digital Garage	Reach New Customers online
12pm	Crown Commercial Services	Enabling SMEs to bid for CCS Frameworks
12.35pm	Infrastructure and Projects Authority	Opportunities and mechanisms for SME's to engage with UK infrastructure projects
1.10pm	Co-operative Development Scotland	Collaborate to tender
1.45pm	Partnership for Procurement	What can social enterprises do for you?
2.20pm	Scottish Government	ESPD (Scotland) for bidders
3.10pm	Business Gateway	Keep your Business Safe Online (Cyber Security Essentials) – Digital Boost Taster Workshop