



Electrical Solutions (Scotland) Limited
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Company Experience

Electrical solutions (Scotland) Limited provide a full Electrical Contracting service to clients across the public and private sectors. As a sub-contractor, we have worked for a number of Public Sector projects indirectly through our main contractor clients at the University of Edinburgh, South Lanarkshire Council, Glasgow Clyde Colleges at Anniesland and Langside, Strathclyde University and many more since our formation in 2006.

Over the last 2 years we have been preparing the company to start tendering directly to the Public Sector and this has included appointing an external Health & Safety Consultant, as well as recruiting a highly experienced H & S/Operational Manager. This preparation has included the production of relevant policies, Employee Handbooks, Employee H & S Handbooks, Employee Vehicle Handbooks and improving on our verbal and written Quality procedures. Electrical Solutions has been members of the NICEIC since 2006 and over the last year we successfully gained our Safecontractor and Constructionline accreditation.

We believe that we are now **Tender Ready** and we would welcome the opportunity to be involved with any of your future projects either through the PCS portal or via Quick Quote. Throughout these last 2 years of development and growth, we have paid particular attention to ensuring that our employees are involved in our decision-making process and in providing feedback from the front line, thus ensuring accountability from our 9 apprentices through to MD level. In return, the employees receive regular tool box talks, online, in-house, on-site and external training, to enable them to grow within our company.

This is also reflected in the long-term commitment made by the Directors when they invested around £200,000 refurbishing the old Dubliner Bar in Rutherglen, turning it into a beautiful, modern office with funky LED lighting, colourful décor and state of the art Electrical fittings throughout. Not only does this show the employees a very high level of commitment to the future security and growth of the company, it also doubles up for us to attract new clients by showcasing our full range of electrical expertise including analogue addressable alarm, CCTV cameras throughout, dimmable and colour/mood changing lighting whilst allowing room for further expansion.



Areas of expertise

Electrical Solutions are specialists in refurbishment and fit-outs of Public Sector Schools, Colleges, Universities etc as well as the Commercial and Industrial sectors. Our project values range from a few thousand pounds through to £1.1 Million which was achieved in budget and on time for the University of Edinburgh in 2016/2017. We also carry out most types of electrical work including maintenance, install or replacement of LED and Emergency lighting, Car Park/External flood lighting, Fire & Security systems including door access, CCTV, Audio/Visual, lightning protection and we also have our own FM and Electrical Compliance Testing Division.

To back up our claims of continuous improvement and having the company Tender Ready, we also have a very strong office based management team consisting of two Directors with 17th Edition Approved Electrician status, a Commercial Manager running a team of 3 including a second Estimator and a Trainee Estimator. In addition we have an Operations/H & S Manager, a Compliance Manager, all of whom are hands off when it comes to day to day running of our projects at site level. Our sites are managed by our team of Contract/Site managers and supervisors, all have a minimum requirement of an SSSTS qualification.

We recruit 2-3 new apprentices every year and in 2017 we also added a trainee estimator from the local Stonelaw High school. This was the culmination of a year of support from our MD and Business Development Manager presenting a series of marketing and business seminars to 3rd & 4th year pupils. We also employ all our apprentices from within a 5 miles radius of our office, sponsor a local youth football team and a local First Dan Black Belt in Judo, who currently represents Scotland and Great Britain.

We vet all of our suppliers and only use materials that meet the required British Standards. We also have arrangements with a number of electrical wholesalers, scrap merchants and local recycle depots to recover, re-use, recycle and treat of all of our waste in an environmentally friendly way and in line with the WEEE regulations. This also applies to any sub-contractors that we use, as we treat them exactly as our main contractor treats us and hold copies of their financials, insurances, policies, accreditations, employee qualifications, trade cards, all which are logged in our computerised system. We have reviews set up with reminders to commence our annual checks a couple of months before any part of their process becomes due for renewal. We also have a disaster recovery policy which was produced in conjunction with suggestions from all of our employees and finalised by our MD, H & S manager and H & S Consultancy.

To summarise, Electrical Solutions (Scotland) Limited is a local Professional, Quality Driven, Electrical Contracting SME based in South Lanarkshire, with an annual turnover to end of January 2017 of just under £3million. Our growth has been very steady over the last 3 years, generated mainly from the high level of repeat business that we enjoy from a relatively small number of loyal and happy clients. Ideally, we would be delighted to be invited to price for your next Electrical Quick Quote, however, the ultimate aim is to complete all relevant ITT's, whilst continuing to improve, where possible, the quality and content of our policies. We are also currently attending Tender Training courses and webinars through Intend, SDP and other external support bodies to ensure we accurately complete all ITT's.

A more detailed description of a selection of our past projects and values can be found on our website at www.esgroup.scot and we can be contacted at any of the following:

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